

Pattern of Shareholding

As of December 31, 2017

	No. of Shares Holders	No. of Shares Held	Percentage %
1 DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN			
MR. STEPHEN CHRISTOPHER SMITH	1	20	0.00
MR. MUNAWAR ALAM SIDDIQUI	1	7	0.00
MR. KALIM UR REHMAN	1	1	0.00
MR. SAUD AHMED	1	120	0.00
MR. KHALID IMRAN	1	1	0.00
MR. SULEMAN LALANI	1	359,315	0.04
MR. MAHBOOB AHMED	1	378,926	0.04
MRS. NASEEM MAHBOOB	1	282,878	0.03
2 ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES			
JAHANGIR SIDDIQUI SECURITIES SERVICES LIMITED	1	151,808,200	16.57
JAHANGIR SIDDIQUI & SONS LIMITED	1	102,563,800	11.20
EFU SERVICES (PRIVATE) LTD.	1	113,446	0.01
THE EASTERN EXPRESS COMPANY (PRIVATE) LIMITED	1	14,313,500	1.56
TRUSTEE - FUTURE TRUST	1	888,500	0.10
EFU GENERAL INSURANCE LIMITED	1	19,711,876	2.15
EFU LIFE ASSURANCE LTD	1	8,564,242	0.94
3 EXECUTIVES			
EMPLOYEES OF THE COMPANY (OTHER THAN CEO AND DIRECTORS)	3	15,170	0.00
4 NIT AND ICP			
IDBL (ICP UNIT)	1	4,324	0.00
5 BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE COMPANIES,	4	504,593	0.06
6 INSURANCE COMPANIES	3	2,116,787	0.23

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7 MODARABAS AND MUTUAL FUNDS			
FIRST UDL MODARABA	1	3,427	0.00
FIRST FIDELITY LEASING MODARABA	1	5,157	0.00
GOLDEN ARROW SELECTED STOCKS FUND LIMITED	1	2,265,000	0.25
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	51,203	0.01
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	5,600,000	0.61
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	840,000	0.09
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	575,441	0.06
8 FOREIGN INVESTORS	17	69,456,808	7.58
9 OTHERS	102	39,861,806	4.35
10 INDIVIDUAL - LOCAL	6945	495,657,840	54.11
	Totals	7097	915,942,388
			100.00

SHARE HOLDERS HOLDING 5% OR MORE

SAJ CAPITAL MANAGEMENT LTD	52,139,195	5.69
JAHANGIR SIDDIQUI & SONS LIMITED	102,563,800	11.20
JAHANGIR SIDDIQUI SECURITIES SERVICES LIMITED	151,808,200	16.57
JAHANGIR SIDDIQUI	395,076,100	43.13

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No. of Shareholders	Shareholding				Total Shares Held	
1123	Shareholding	From	1	To	100	33,114
1388	Shareholding	From	101	To	500	519,618
1048	Shareholding	From	501	To	1000	933,085
2000	Shareholding	From	1001	To	5000	5,167,301
578	Shareholding	From	5001	To	10000	4,483,181
217	Shareholding	From	10001	To	15000	2,722,899
124	Shareholding	From	15001	To	20000	2,261,196
107	Shareholding	From	20001	To	25000	2,482,874
61	Shareholding	From	25001	To	30000	1,744,204
25	Shareholding	From	30001	To	35000	817,956
33	Shareholding	From	35001	To	40000	1,259,282
34	Shareholding	From	40001	To	45000	1,462,995
54	Shareholding	From	45001	To	50000	2,665,044
20	Shareholding	From	50001	To	55000	1,054,390
12	Shareholding	From	55001	To	60000	705,637
19	Shareholding	From	60001	To	65000	1,199,032
10	Shareholding	From	65001	To	70000	676,437
11	Shareholding	From	70001	To	75000	791,906
10	Shareholding	From	75001	To	80000	777,014
4	Shareholding	From	80001	To	85000	335,461
5	Shareholding	From	85001	To	90000	444,892
6	Shareholding	From	90001	To	95000	554,746
21	Shareholding	From	95001	To	100000	2,084,500
10	Shareholding	From	105001	To	110000	1,089,040
6	Shareholding	From	110001	To	115000	672,781
7	Shareholding	From	115001	To	120000	835,250
5	Shareholding	From	120001	To	125000	615,630
3	Shareholding	From	125001	To	130000	383,240
4	Shareholding	From	130001	To	135000	535,291
2	Shareholding	From	135001	To	140000	276,097
2	Shareholding	From	140001	To	145000	287,500
5	Shareholding	From	145001	To	150000	750,000
4	Shareholding	From	150001	To	155000	606,576
8	Shareholding	From	155001	To	160000	1,260,935
1	Shareholding	From	160001	To	165000	161,000
5	Shareholding	From	165001	To	170000	839,495
4	Shareholding	From	170001	To	175000	689,263
3	Shareholding	From	175001	To	180000	534,614
2	Shareholding	From	180001	To	185000	365,759
2	Shareholding	From	190001	To	195000	381,467
7	Shareholding	From	195001	To	200000	1,395,821
1	Shareholding	From	200001	To	205000	201,489
2	Shareholding	From	205001	To	210000	418,400
2	Shareholding	From	210001	To	215000	426,803
2	Shareholding	From	215001	To	220000	436,500
1	Shareholding	From	220001	To	225000	225,000
1	Shareholding	From	225001	To	230000	227,400
1	Shareholding	From	235001	To	240000	240,000
1	Shareholding	From	240001	To	245000	240,644
5	Shareholding	From	245001	To	250000	1,245,277
2	Shareholding	From	250001	To	255000	505,432
2	Shareholding	From	255001	To	260000	516,474
3	Shareholding	From	265001	To	270000	803,378

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2	Shareholding	From	275001	To	280000	553,657
2	Shareholding	From	280001	To	285000	565,878
1	Shareholding	From	300001	To	305000	305,000
1	Shareholding	From	310001	To	315000	313,500
2	Shareholding	From	320001	To	325000	646,800
2	Shareholding	From	335001	To	340000	671,500
2	Shareholding	From	340001	To	345000	684,160
2	Shareholding	From	355001	To	360000	716,486
3	Shareholding	From	360001	To	365000	1,088,902
1	Shareholding	From	375001	To	380000	378,926
2	Shareholding	From	380001	To	385000	769,146
1	Shareholding	From	385001	To	390000	387,000
2	Shareholding	From	395001	To	400000	800,000
2	Shareholding	From	400001	To	405000	807,600
1	Shareholding	From	425001	To	430000	427,000
1	Shareholding	From	440001	To	445000	442,532
1	Shareholding	From	445001	To	450000	450,000
2	Shareholding	From	450001	To	455000	904,000
1	Shareholding	From	470001	To	475000	472,602
1	Shareholding	From	475001	To	480000	480,000
3	Shareholding	From	495001	To	500000	1,500,000
2	Shareholding	From	505001	To	510000	1,020,000
1	Shareholding	From	540001	To	545000	544,500
2	Shareholding	From	545001	To	550000	1,098,000
2	Shareholding	From	555001	To	560000	1,115,210
1	Shareholding	From	575001	To	580000	575,441
2	Shareholding	From	595001	To	600000	1,200,000
1	Shareholding	From	605001	To	610000	609,000
1	Shareholding	From	620001	To	625000	625,000
1	Shareholding	From	625001	To	630000	629,000
1	Shareholding	From	635001	To	640000	640,000
1	Shareholding	From	655001	To	660000	660,000
1	Shareholding	From	745001	To	750000	747,659
1	Shareholding	From	775001	To	780000	780,000
1	Shareholding	From	785001	To	790000	788,830
1	Shareholding	From	835001	To	840000	840,000
1	Shareholding	From	885001	To	890000	888,500
1	Shareholding	From	915001	To	920000	915,500
2	Shareholding	From	1015001	To	1020000	2,034,000
1	Shareholding	From	1090001	To	1095000	1,090,120
1	Shareholding	From	1210001	To	1215000	1,214,500
1	Shareholding	From	1325001	To	1330000	1,329,596
1	Shareholding	From	1395001	To	1400000	1,400,000
1	Shareholding	From	140001	To	1405000	1,400,500
1	Shareholding	From	1495001	To	1500000	1,500,000
1	Shareholding	From	1930001	To	1935000	1,934,560
1	Shareholding	From	1995001	To	2000000	2,000,000
1	Shareholding	From	2015001	To	2020000	2,017,450
1	Shareholding	From	2260001	To	2265000	2,265,000
1	Shareholding	From	2510001	To	2515000	2,514,000
1	Shareholding	From	2995001	To	3000000	3,000,000
1	Shareholding	From	3620001	To	3625000	3,624,100
1	Shareholding	From	3845001	To	3850000	3,850,000

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No. of Shareholders		Shareholding				Total Shares Held
1	Shareholding	From	3930001	To	3935000	3,934,500
1	Shareholding	From	5595001	To	5600000	5,600,000
1	Shareholding	From	8560001	To	8565000	8,564,242
1	Shareholding	From	14310001	To	14315000	14,313,500
1	Shareholding	From	16320001	To	16325000	16,321,500
1	Shareholding	From	16995001	To	17000000	17,000,000
1	Shareholding	From	18350001	To	18355000	18,351,000
1	Shareholding	From	19710001	To	19715000	19,711,876
1	Shareholding	From	52135001	To	52140000	52,139,195
1	Shareholding	From	102560001	To	102565000	102,563,800
1	Shareholding	From	151805001	To	151810000	151,808,200
1	Shareholding	From	395075001	To	395080000	395,076,100
7,097						915,942,388