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Ref: CL – 170/22 Dated: December 15, 2022

The General Manager Pakistan Stock Exchange Limited Stock Exchange Building Karachi.

Subject: Corporate Briefing Session

Dear Sir,

This is to inform you that the Corporate Briefing Session ("CBS") of Jahangir Siddiqui & Co. Ltd. ("JSCL") for the Shareholders/ Investors and Analysts, to provide highlights about the JSCL's performance for the period ended September 30, 2022, is scheduled as per the following program details:

Date of Session:	December 22, 2022
Venue:	15 th Floor, The Centre, Plot No. 28, SB-5, Abdullah Haroon
	Road, Saddar, Karachi & via Zoom (Online Meeting Platform)
Presentation:	11:00 a.m. (30 mins)
Question and Answers:	11:30 a.m. (30 mins)

The shareholders/investors and analysts who are interested to attend the session through video link are requested to register themselves by providing the particulars as follows:

- a) Name of shareholder/analyst/company
- b) Name of organization and designation of analyst/company, if person/company is not the Shareholder of JSCL
- c) CNIC Number
- d) Folio/CDC Account number in case of Shareholder
- e) Cell Number/Landline Number
- f) Email address

Only registered participants will be able to login and participate in the CBS through their smartphone or computer devices. Participants are requested to send their registration at <u>shareholder@js.com</u> maximum by <u>5:00 p.m.</u> on <u>December 21, 2022</u>. Link to video connectivity will be sent to the registered email addresses.

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The login facility will be opened at 10:50 a.m. on December 22, 2022, enabling the participants to join the proceedings which will start at sharp 11:00 am.

Further, presentation on CBS is also enclosed with this letter as well as placed on JSCL's website: www.js.com.

Please communicate the information to the TREC holders of your Exchange accordingly.

Yours truly,

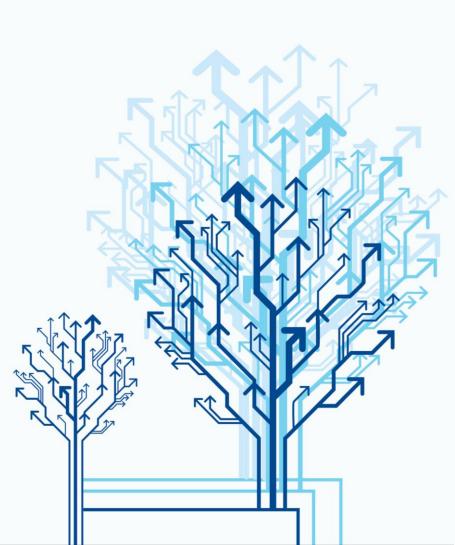
lav. Syed Ali Hasham **Company Secretary**



Jahangir Siddiqui & Co. Ltd.

Corporate Briefing Session – 2022

December 22, 2022



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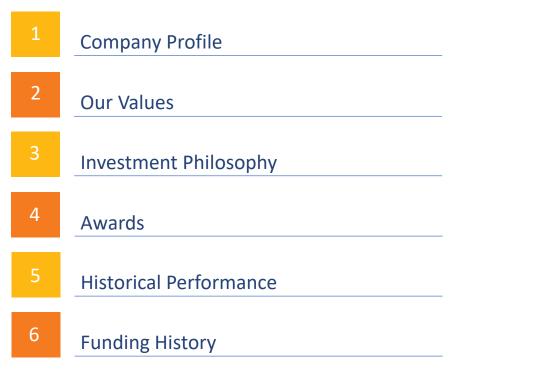
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Company Profile



Jahangir Siddiqui & Co. Ltd. (JSCL) is Pakistan's premium Investment Holding Company, having investments in Conventional and Islamic Commercial Banking, Life and General Insurance, Asset Management and Brokerage, Petroleum and Energy, Chemicals and Textile, Information Technology, Telecommunications, and Engineering.

JSCL also has an extensive interest in CSR activities through various entities dedicated for diverse social causes for the economic development of less privileged members of our society.

Financial Highlights	9M 2022 Revenue	9M 2022 EBITDA	9M 2022 PAT	Credit Rating
(Unconsolidated)	PKR 1.10 Billion	PKR 0.91 Billion	PKR 0.27 Billion	AA / A1+
Financial Highlights	9M 2022 Revenue	9M 2022 EBITDA	9M 2022 PAT	Credit Rating
(Consolidated)	PKR 55.08 Billion	PKR 43.61 Billion	PKR 1.74 Billion	AA / A1+
Scale	Total Assets	Equity	Tax Contributed	Market Value*
	PKR 619.18 Billion	PKR 47.30 Billion	PKR 1.51 Billion	PKR 12.07 Billion
People &	Indirect Employees	Trainings & Education	Resources Spent	CSR Entities
Impact	4,798	278	PKR 129.24 Million	3

www.js.com

Board of Directors



JSCL held its Election of Directors on November 25, 2022. Composition of the newly elected Board of Directors is as follows:

- ✤ Justice (R) Agha Rafiq Ahmed Khan Chairman & Independent Director*
- ✤ Mr. Suleman Lalani Vice Chairman*
- Mr. Asad Nasir Chief Executive Officer*
- ✤ Mr. Ali Raza Siddiqui Non Executive Director
- * Lt. Gen (R) Javed Mahmood Bukhari Independent Director
- * Ms. Samar Ali Shahid Independent Director
- ✤ Mr. Shahid Hussain Jatoi Non Executive Director

*Board of Directors in their meeting held on December 5, 2022, appointed Justice (R) Agha Rafiq Ahmed Khan as Chairman of the Board of Directors, Mr. Suleman Lalani as Vice Chairman and Mr. Asad Nasir as the Chief Executive Officer.



Our Values



Integrity

We strive to always do the right thing which has led to strong trust from all our stakeholders.

Discipline

Our quest for excellence is always on the back of a defined and consistent investment thesis.

Entrepreneurial

We always look to identify opportunities that can broaden our outreach.

Ownership

Our talented team works with passion and takes responsibility to focus on achieving our strategic objectives.

Community

We believe in paying back to society through philanthropy and to the country, through taxes.



Investment Philosophy



JSCL undertakes all investments based on sound investment principals; these include:

Objectivity and Rationality

All investments are based on underlying business-specific strategic outlook spanning over a reasonable horizon. Short term investments are generally not pursued as an ingrained investment philosophy.

Investment Administration

Given our decisiveness, we support our investee companies throughout business cycles and through unforeseen adverse circumstances. Our investment administration generally does not involve active engagement with our invested businesses.

Investment Universe

We only invest in businesses where we believe that we understand their underlying dynamics to a reasonable extent. We avoid going beyond our edge of competence.

Leverage

We may from time to time employ a minimal amount of leverage relative to our equity, in so far as it does not affect our capacity to hold our investments over the foreseeable horizon.

Markets

Our investments span listed and unlisted equities, fixed income, and greenfield investment projects.



SAFA & ICAP Awards for Best Annual Report 2021



- JSCL's Annual Report 2021 has been awarded Certificate of Merit in the Financial Services Sector category of Best Presented Annual Report (BPA) Awards 2021 by South Asian Federation of Accountants (SAFA).
- SCL's Annual Report 2021 also won 1st Position in the NBFI and Mutual Funds Sector category of Best Corporate Report (BCR) Awards jointly organized by Institute of Chartered Accountants of Pakistan (ICAP) and Institute of Cost and Management Accountants of Pakistan (ICMAP). ICAP and ICMAP have been organizing these awards in Pakistan since 2000.
- Moreover, JS Global Capital Limited (sub-subsidiary of JSCL) won a Merit Certificate in the same category, while JS Bank Limited (subsidiary of JSCL) won a Merit Certificate in the Banking Sector.



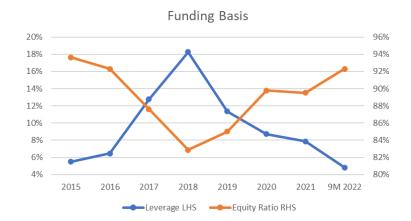


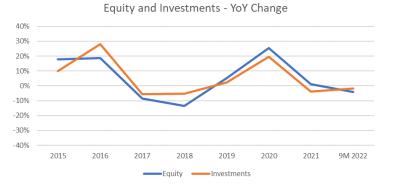


Historical Performance - Unconsolidated

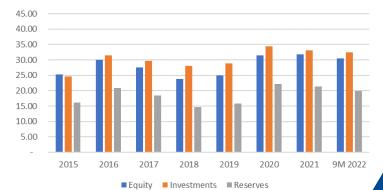
Statement of Financial Position - PKRM	2015	2016	2017	2018	2019	2020	2021	CAGR	9M2022
Assets									
Property and Equipment	8	5	6	88	260	235	206	71.8%	196
Investments	24,609	31,501	29,722	28,129	28,818	34,429	33,078	5.1%	32,445
Other Assets	2,405	1,057	1,687	498	369	321	2,248	-1.1%	357
Liabilities									
Non-Current Liabilities	957	1,816	2,882	3,353	2,871	2,584	2,321	15.9%	954
Current Liabilities	763	692	1,012	1,568	1,548	996	1,409	10.8%	1,588
Equity									
Paid-up Share Capital	9,159	9,159	9,159	9,159	9,159	9,159	9,159	0.0%	9,159
Equity component of Preference Shares	-	-	-	-	-	-	1,326	-	1,326
Reserves	16,143	20,895	18,361	14,635	15,869	22,245	21,317	4.7%	19,971
Total Equity	25,302	30,054	27,520	23,794	25,028	31,404	31,802	3.9%	30,456
Outstanding Ordinary Shares (in '000)	915,942	915,942	915,942	915,942	915,942	915,942	915,942	0.0%	915,942
Break-up Value/Share	27.62	32.81	30.05	25.98	27.32	34.29	34.72	3.9%	33.25

Statement of Profit or Loss - PKRM	2015	2016	2017	2018	2019	2020	2021	CAGR	9M2022
Return on Investments	628	726	1,093	1,017	959	816	1,140	10.4%	1,018
Gain on Sale of Investments	3,247	78	284	56	65	0	205	-36.9%	(40)
Other Income	190	142	156	173	196	141	162	-2.6%	125
Operating Expenses	242	265	232	226	211	216	219	-1.6%	204
Finance Cost	165	144	222	395	577	455	267	8.4%	193
Provision for SWWF	64	18	14	9	10	27	20	-17.3%	14
Provision / (Reversal) for Impairment	439	(351)	398	175	(59)	(1,082)	(0)	-	(1)
Profit Before Tax	3,154	870	667	441	482	1,340	1,001	-17.4%	693
Taxation	323	248	301	234	122	135	214	-6.6%	423
Profit After Tax	2,831	622	366	207	360	1,205	786	-19.2%	270
Basic EPS	3.09	0.68	0.40	0.23	0.39	1.32	0.86		0.29
Diluted EPS	3.09	0.68	0.40	0.23	0.39	1.32	0.82		0.28





Statement of Financial Position - PKR Billions



2015

239,711

202,390

37,321

915,942

40.75

2016

293,676

250,317

43,359

915,942

47.34

2017

412,826

372,742

40,084

915,942

43.76

2018

480,255

446,140

34,114

915,942

37.25

2019

562,602

516,989

45,613

915,942

49.80

493,882

457,719

36,163

915,942

39.48

Statement of Financial Position - PKRM

Outstanding Ordinary Shares (in '000)

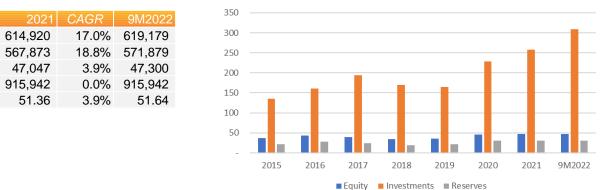
Total Assets

Total Equity

Total Liabilities

Break-up Value/Share





Statement of Financial Position - PKR Billions

Statement of Profit or Loss - PKRM	2015	2016	2017	2018	2019	2020	2021	CAGR	9M2022
Total Income	23,793	22,208	27,004	34,262	47,638	52,022	47,035	12.0%	55,083
Total Expenses	17,003	17,623	24,122	32,745	47,238	49,575	43,821	17.1%	52,276
Profit Before Tax	6,789	4,584	2,881	1,523	405	2,510	3,685	-9.7%	3,405
Taxation	1,166	1,604	1,131	708	355	1,221	1,360	2.6%	1,509
Profit After Tax	5,624	2,980	1,750	815	51	1,288	2,013	-15.7%	1,744
Basic EPS	5.09	2.36	1.53	0.70	0.12	1.00	1.81		1.74
Diluted EPS	5.09	2.36	1.53	0.70	0.12	1.00	1.71		1.52

Values Per Share - PKR

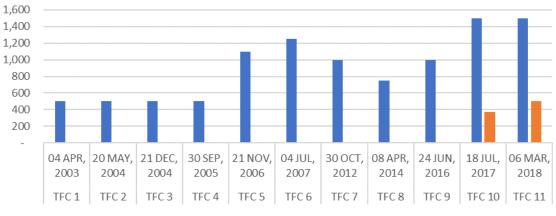


Impeccable Funding History

Owing to the nature and longevity of strategic investments, JSCL generally opts to meet its financing requirements by raising long-term debts either in the form of bank loans or by issuing Term Finance Certificates (TFCs).

The currently outstanding 10th and 11th Issue of TFCs shall mature in the year 2023.

	TFCs and Credit History - PKRM												
Instrument	Issue Date	Maturity Date	Face Value	Outstanding	Rating								
TFC 1	04 APR, 2003	18 APR, 2008	500	-	N/A								
TFC 2	20 MAY, 2004	20 MAY, 2014	500	-	AA+								
TFC 3	21 DEC, 2004	20 DEC, 2009	500	-	AA								
TFC 4	30 SEP, 2005	30 SEP, 2010	500	-	AA+								
TFC 5	21 NOV, 2006	21 MAY, 2012	1,100	-	AA								
TFC 6	04 JUL, 2007	04 JUL, 2013	1,250	-	AA								
TFC 7	30 OCT, 2012	30 APR, 2016	1,000	-	AA+								
TFC 8	08 APR, 2014	08 APR, 2019	750	-	AA+								
TFC 9	24 JUN, 2016	24 JUN, 2021	1,000	-	AA+								
TFC 10	18 JUL, 2017	18 JUL, 2023	1,500	375	AA+								
TFC 11	06 MAR, 2018	06 SEP, 2023	1,500	500	AA+								



TFCs Issuance - PKR Millions

Face Value Outstading





Investments – Listed Subsidiaries and Sub-subsidiaries

Listed Subsidiary	P	AT	Ass	Assets		Equity		Credit Rating		Holding
PKRM	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
JS Bank Limited	821	1,006	588,925	558,553	22,181	22,067	AA- / A1+	AA- / A1+	75.02	75.02

JS Bank is Pakistan's premier commercial bank having 281 branches in Pakistan and a wholesale banking branch in Bahrain. The bank has over PKR 481 billion in deposits and enjoys a short term credit rating of A1+.

Listed Sub-subsidiary	PAT		Assets		Equity		Credit Rating		Effective Holding	
PKRM	9M2022 9M2021		9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
JS Global Capital Limited	26	400	6,237	4,637	2,214	2,332	AA / A1+	AA / A1+	69.69	69.69

JS Global Capital is Pakistan's largest brokerage house offering equity, fixed income, forex, and commodity brokerage along with advisory, underwriting, book running, and consultancy services.

Listed Sub-subsidiary	PAT		Ass	Assets		Equity		Credit Rating		Holding
PKRM	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
JS Investments Limited	(162)	(249)	1,774	2,035	1,343	1,556	-	-	63.43	63.43

JS Investments is Pakistan's oldest private sector AMC having Asset Management, Pension Fund Management, Investment Advisory, REIT Management Services, and Private Equity and Venture Capital Fund Management Services licenses.











Major Listed Investment PKRM	Shares Held		Holding		Equity		Market Value		Credit Rating	
	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
EFU General Insurance Limited	42.19	42.19	21.10%	21.10%	19,111	19,872	4,092.54	4,592.51	AA+	AA+

EFU General Insurance is engaged in non-life insurance business comprising Fire and Property Damage, Marine, Aviation and Transport, Motor, and Miscellaneous lines. The Company has started Window Takaful operations since 2015.

Major Listed Investment PKRM	Shares Held		Holding		Equity		Market Value		Credit Rating	
		9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
EFU Life Assurance Limited	20.05	20.05	20.05%	20.05%	5,873	5,721	4,168.12	4,061.26	AA+	AA+

EFU Life Assurance is Pakistan's largest life insurer engaged in ordinary life business and accident and health business. Since 2015, the company has also commenced Window Takaful operations as well.

Major Listed Investment PKRM	Shares Held		Holding		Equity		Market Value		Credit Rating	
		9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
Banklslami Pakistan Limited	235.68	235.68	21.26%	21.26%	25,611	22,167	2,524.18	2,969.62	A+ / A1	A+ / A1

BankIslami Pakistan is an Islamic commercial bank having 353 branches all over Pakistan. The bank has over PKR 388 billion in deposits and enjoys a short term credit rating of A1.









Major Listed Investment PKRM

Shares Held

Azgard Nine Limited	120.66	120.66	24.86%	24.86%	9,414	8,151	1,111.25	2,431.25	-	-
Azgard Nine is a composite	spinning	g, weav	ing, dve	eing, and	l stitchi	ng unit	and man	ufactures	s varn, dei	nim, and
denim products.	-1- 0	0 /	0, -, -	0,		0			, - ,	
demin products.										

9M2022 9M2021 9M2022 9M2021 9M2022 9M2021 9M2022

Equity

Market Value

9M2021

Holding

Maior Listed Investment PKRM	Shares Held		Holding		Equity		Market Value		Credit Rating	
	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021	9M2022	9M2021
Sitara Chemical Industries Limited	2.34	-	10.94%	0.00%	15,872	15,915	562.55	-	A+ / A-1	A+ / A-1

Sitara Chemicals is the largest producer of Chlor-alkali products in Pakistan. It also produces several categories of Oleo chemicals. The company, under its textile division, produces various kinds of yarn.





Credit Rating

9M2022 9M2021





BankIslami Pakistan Limited

On November 11, 2022, JS Bank Limited (*subsidiary of JSCL*) acquired 86,316,954 shares of BankIslami Pakistan Limited constituting 7.79% Paid-up Capital of BIPL from Emirates NBD Bank PJC.

Furthermore, JS Bank Limited has made a disclosure of public announcement of intention to acquire majority shareholding and control of BankIslami Pakistan Limited vide a notice dated November 15, 2022, issued by Next Capital Limited in its capacity as the manager to the offer.

Financial Highlights

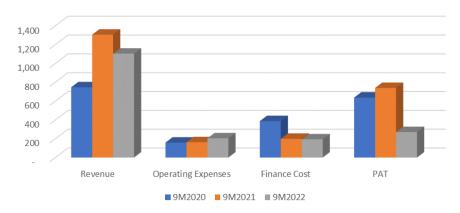
Unconsolidated

Statement of Financial Position - PKRM		VARIANCE			
	2022	2021	2020	2022	2021
Assets					
Property and Equipment	196	214	245	-8.4%	-12.7%
Investments	32,445	36,660	29,136	-11.5%	25.8%
Other Assets	357	1,572	1,127	-77.3%	39.5%
Liabilities					
Financings	1,107	2,105	2,861	-47.4%	-26.4%
Other Liabilities	1,434	1,916	543	-25.2%	252.9%
Equity					
Paid-up Share Capital	9,159	9,159	9,159	-	-
Equity component of Preference Shares	1,326	1,300	-	2.0%	-
Reserves	19,971	23,965	17,945	-16.7%	33.5%
Outstanding Ordinary Shares (in '000)	915,942	915,942	915,942	-	-
Break-up Value/Share	33.25	37.58	29.59	-11.5%	27.0%

	Statement o	f Financial Position - P	KR Millions	
45,000				40
40,000				
35,000				35
30,000				- 30
25,000				25
20,000				25
15,000				- 20
10,000				15
5,000				
-				10
	9M2020	9M2021	9M2022	
	Assets	Liabilities — Break-u	up Value RHS	



Statement of Profit or Loss - PKR Millions



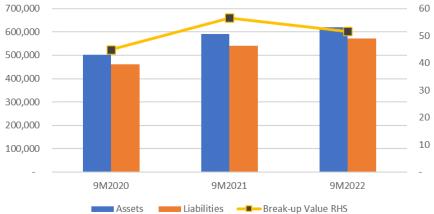




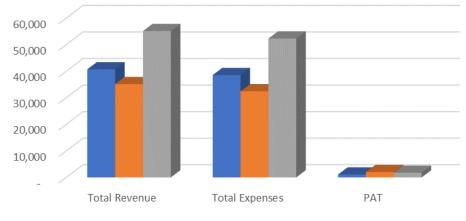
Consolidated

Statement of Financial Position - PKRM		9M YTD	VARIANCE		
	2022	2021	2020	2022	2021
Total Assets	619,179	591,503	502,190	4.7%	17.8%
Total Liabilities	571,878	539,679	461,048	6.0%	17.1%
Total Equity	47,300	51,825	41,142	-8.7%	26.0%
Outstanding Ordinary Shares (in '000)	915,942	915,942	915,942	0.0%	0.0%
Break-up Value/Share	51.64	56.58	44.92	-8.7%	26.0%

Statement of Financial Position - PKR Millions



Statement of Profit or Loss - PKR Millions



■ 9M2020 ■ 9M2021 ■ 9M2022



Statement of Profit or Loss - PKRM		9M YTD	VARIANCE		
Statement of From of Loss - FRRM	2022	2021	2020	2022	2021
Total Income	55,083	35,127	40,681	56.8%	-13.7%
Total Expenses	52,276	32,432	38,523	61.2%	-15.8%
Profit Before Tax	3,405	3,099	2,143	9.9%	44.6%
Taxation	1,509	1,079	1,054	39.9%	2.4%
Profit After Tax	1,744	2,020	1,089	-13.7%	85.5%
Basic EPS	1.74	1.89	0.87		
Diluted EPS	1.52	1.81	0.87		

CSR Activities

JSCL believes in maximum social impact based direct spending and has three dedicated entities established for its CSR activities.

Future Trust

Future Trust is a Non Profit benevolent philanthropic organization. The Trust supports less privileged members of our youth to become economically independent, by acquisition of specialized vocational skills through Karigar Training Institute. In collaboration with Noor-e-Ali Trust, Future Trust provides free education to deaf and hearing impaired children through JS Academy for the Deaf. Acumen Pakistan, SIUT, and Urogynae Clinic are other major recipients of Future Trust donations.

Jahangir Siddiqui Hospital – Sehwan managed by Indus Hospital, is a flagship philanthropic project of Future Trust. To resolve the hardships faced by the people of Sehwan, and its adjoining areas, in availing quality healthcare facilities on a sustainable basis, a state-of-the-art hospital was established in 2018. Since December 2018, more the 88,000 patients have been given medical treatment and advice, and Future Trust has extended PKR 131M in donations as of September 2022.

Mahvash & Jahangir Siddiqui Foundation

The Mahvash & Jahangir Siddiqui Foundation (MJSF) was established in 2003 by the JS Group as a charitable, not for profit organization. MJSF aims to provide healthcare, education and social enterprise through sustainable development to underprivileged members of society with a special focus on women. Apart from its own efforts, MJSF has partnered with key institutions including United Nations High Commissioner for Refugees (UNHCR), United Nations Office for Coordination of Humanitarian Affairs (UNOCHA), United Nations Children's Fund (UNICEF), World Food Program (WFP), United Nations Development Program (UNDP), and internationally with Organization for Migrations (IOM). MJSF also worked closely with Oxfam and MSB (the Swedish Civil Contingencies Agency) for disaster response and relief.

Fakhre-e-Imdad Foundation

Fakhre-e-Imdad Foundation was established in 2000 as a Non Profit Organization under section 42 of the Companies Ordinance 1984, by the JS Group. Principal activities of the Foundation are to provide quality education, vocational training, and health care services in the rural areas of the country.





Future Trust



Future Outlook



Pakistan's economy is passing through an acute phase characterized by elevated energy and commodity prices, shortage of foreign exchange reserves, and higher inflation and interest rates. Recent wide-spread devastation caused by floods has further exacerbated macroeconomic challenges facing the country. These adverse circumstances are expected to cause a considerable slow down in the GDP growth rate of the country.

However, Pakistan's economy has proven its resilience time and again in the face of dire challenges. Adoption of necessary macroeconomic adjustments and resolution of exogenous factors, including Russia-Ukraine conflict, shall once again place our economy on a robust recovery track.

Banking businesses:

Pakistan's Banking sector is expected to continue its remarkable growth trajectory over the long run. Our investments in conventional and Islamic banking are poised to participate in and benefit from this growth momentum for the foreseeable future.

Insurance Businesses:

Our investments in one of the largest life and general insurers stand to benefit not only from the general growth rate of the economy but also from the increasing insurance penetration within the country.

Investment Management and Brokerage Businesses:

General economic expansion, enhanced corporate activity, growing savings rates, and improved market sentiment shall enrich long term prospects of Investment Management and Brokerage industry despite general cyclicality of their business model.

Other Investments:

Investments in textiles, chemicals, technology, and energy and infrastructure are aimed at capturing growth vectors that lie parallel to the overall economic growth of the country.

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Questions and Answers Session



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For investor queries, you may contact:

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